

Department of Purchasing

100 N. Main Street, 2nd Floor Suffolk, VA 23434 (757) 925-6762 (757) 925-6763

January 22, 2021

To All Interested Parties:

Subject:

Addendum #1

Online Instructional Programs

Please note the following questions received regarding the above IFB.

Question: Meeting the criteria for Virginia Department of Education

Multidivisional Online Providers is a preferred option. Does this indicate the district is looking for providers who offer virtual teachers coupled

with online content?

Answer: Potentially yes, we are interested in online content and possibly virtual teachers as an

option if needed for high demand content areas.

Question: Will the district consider programs that offer supplemental software, but not

courses for initial credit and credit recovery?

Answer: Yes will consider those.

Question: Will Suffolk Public Schools teachers use the programs to supplement

their instruction, or is the district looking for self-contained courses students

can complete independently online?

Answer: Both, we are looking for programs that can do both

Question: In which subject areas will the programs be used? Is the district looking for

both reading and math solutions?

Answer: All areas are being explored in K-12 depending on what is proposed we will

determine if multiple programs need to be adopted to meet our needs.

Question: Is Suffolk Schools still using Edgenuity's online learning program, initially

awarded in 2015?

Answer: Yes

Question: Has Suffolk Schools implemented the Virtual Virginia Outreach Program -

Canvas and courses - and offering the courses to student?

Answer: Yes, we are using Canvas and materials provided for K-12 by VVA

Question: Please identify current Suffolk Schools' instruction programs for K-5 and 6-12

students.

Answer: Numerous, but to name a few of our larger partners: Edgenuity, Edmentum, IXL,

Legends of Learning, iReady, Learning A-Z, Virtual Virginia, NoRed Ink, state

adopted textbooks and other school paid programs used on smaller scales.

Question: We are in the process of reviewing the Online Instructional Programs RFP.

Our solution, BlueStreak Education, is specifically for Math Fluency and therefore would not meet all of the minimum requirements. Are you contracting with one vendor that would meet all the requirements or multiple

vendors?

Answer: We reserve the right to award to multiple vendors if required to meet our needs.

Question: May a vendor submit a solution for Grades K-8 only?

Answer: Yes. A vendor may submit any solution that fits within the K-12 coursework.

Suffolk Public Schools reserves the right to award to multiple vendors.

Question: Must a proposed solution include all outlined subjects: ELA, Math, Science, and

Social Studies?

Answer: It is our preference but reserve the right to award multiple contracts to multiple

vendors to cover all of the outlined subjects.

Ouestion: Will the District accept a ELA program that does not contain digital versions of

core texts? A separate purchase of print core texts will be required.

Answer: No, this RFP is for digital resources only, print materials can be available, but

the materials for the course must be digital as well.

Question: Considering the current limitations due to the COVID-19 pandemic, will the

District accept only a digital proposal submission through the EVA Portal?

Answer: Yes. The instructions allow you to either drop off the proposal, mail the proposal at

your risk of delivery by the due date, or to submit through the EVA portal.

Question: Considering the current limitations due to the COVID-19 pandemic, will the

District accept electronic signatures?

Answer: If you submit your proposal electronically, then electronic signatures on the

submitted PDF would be acceptable.

Please email Anthony Hinds at anthonyhinds@spsk12.net if you have any additional questions.

Issued by:

Anthony Hinds

Purchasing Manager